

# THE POWER PLAY OF THE WEEK

Shareable action-oriented ideas to help grow your business  
and your leadership team.

## THE PLAY OF THE WEEK

Most business meetings start by diving into problems and challenges, creating a negative energy that's hard to overcome.

The most successful leaders flip this approach. They begin by capturing and celebrating wins before addressing challenges.

This isn't about ignoring problems - it's about creating the right energy and perspective to tackle them effectively.

When you develop the habit of looking for wins, you begin to see them everywhere - even during your most challenging weeks. This shift creates a powerful momentum that carries you through obstacles and accelerates your growth.

Remember: Nothing good grows in bad energy.

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## GET ON THE ICE

1. Write down your three biggest wins from the past week. Even in the worst weeks, there are wins to be found.
2. After acknowledging wins, write down the one biggest challenge you faced. When we put light on challenges, they often shrink.
3. What is the one thing you'll do differently next week? These micro-adjustments create massive momentum over time.
4. Put this process in your calendar at the same time each week. If it's not scheduled, it won't happen.

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## QUOTE OF THE WEEK

***“Success is the sum of small efforts, repeated day in and day out.”***

— Robert Collier