# THE POWER PLAY OF THE WEEK

Shareable action-oriented ideas to help grow your business and your leadership team.

#### THE PLAY OF THE WEEK

### Work in 90-Day Blocks

Every January, tons of flip chart paper are used in boardrooms and offsite venues across North America, filled with BIG strategic plans.

Sadly, those plans often don't lead to daily execution and results.

Instead, there is power in "shortening the game" and working in 90-day blocks. This way, you have four "games" to play each year.

#### **GET ON THE ICE**

Ask yourself and your team these questions:

In the last 90 days:

- 1. What were our 3 biggest wins?
- 2. What was our biggest challenge?
- 3. What is one thing we will commit to doing differently in the next 90 days?
- 4. What does success look like in 90 days?

## **QUOTE OF THE WEEK**

"There is power in having a consistent process for reviewing what went well, what didn't, and making adjustments to move you closer to your goal. It will set you apart from the crowd."

— Shawn Shepheard