

THE POWER PLAY OF THE WEEK

Shareable action-oriented ideas to help grow your business
and your leadership team.

THE PLAY OF THE WEEK

When was the last time you had a crucial conversation?

You know a conversation that you might have been avoiding?

The truth is that there is a cost to avoiding conversations that we really know we should have.

And sometimes those conversations are with ourselves.

Better conversations build better relationships.

Better relationships drive just about every business metric that you care to measure.

GET ON THE ICE

The questions to ask yourself and your team are:

- What is the one conversation I have been avoiding?
- What is the cost to me and everyone else if I continue to avoid it?
- When will I have that conversation?

QUOTE OF THE WEEK

“Our work, our relationships, and our lives succeed or fail one conversation at a time.”

— Susan Scott, Author of “Fierce Conversations”